

## ENTREPRENEURS

I have an established portfolio of venture capitalists, investors and agency groups seeking to either fund start-up recruitment businesses or to acquire existing independents. Recently I have effected joint ventures and acquisitions in: Care, Graduate Entry, Sales, Accounting, Search, Driving, Industrial, IT & Telecoms and many in Commercial/High Street. More opportunities exist in these disciplines and also Healthcare, Legal, HR, Scientific, Education and Generalist. My clients offer equity, a salary and benefits plus lots of head office support and in return you will fully utilise your drive, commitment, ability and sound market knowledge to build your own temporary, contract and/or permanent operation. You will truly be an MD of your own business and in control of your own destiny.

## DIRECTORS

It's difficult to make discreet enquiries regarding career opportunities once you have reached a certain level in recruitment. The simple fact is that our market place is too incestuous. With over 25 years in recruitment, we focus our expertise and knowledge at the senior end of the spectrum only. Last year, we regularly placed at MD, Director, and Board level in both generalist and specialist markets.

## ACQUISITIONS

You own a branch/network of generalist or specialist recruitment businesses. You have run them for several years and have good market share. What does the future hold? Might you want to be partially acquired so you have the resources, mentoring and cash to expand? Or have you achieved enough and would rather move to sunnier climes? Do you have an exit strategy (if not for now, then for the future)? My clients could be interested in your business.

**If you think it's time to make a strategic move, or have a general discussion, feel free to make contact with Julie O'Neill on 01992 643 884 or e-mail [julie@mccall.co.uk](mailto:julie@mccall.co.uk) or Nick Bancroft on 0870 405 0100 or e-mail [nick.bancroft@mccall.co.uk](mailto:nick.bancroft@mccall.co.uk)**